J. W. Bergstrom & Bro.

Masonic Building, Alakea St.

P. O. Box 40

ANNOUNCE THEIR RETURN TO THE FIELD OF PIANO SELLING IN THIS TERRITORY. THEY HAVE BEEN AP-POINTED SOLE AGENTS FOR

Knabe Pianos

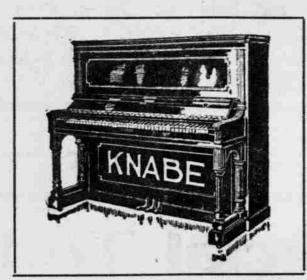
GRAND AND UPRIGHT,

and are prepared to fill orders on the easy payment plan. The Knabe is one of the standard pianos, and is preferred for its tonal qualities and harmonic excellence by such artists as Saint-Saens, D'Albert, Sauer, Hambourg, Hans von Bulow, Gertrude Peppercorn, and Tschajkopsky.

It has all of the good qualities of instruments which sell for a higher price, but there is no piano made that will better stand the peculiarities of this climate. It requires less attention from the professional tuner than most pianos sold here, and for that reason it is a favorite.

We would be pleased to have you call at the rooms and try one of the instruments. You need not feel obliged to buy or commit yourself in any way to its purchase at any future time.





THE DEMAND FOR SOMETHING BESIDE PIANOS SUGGEST TO US THE ADVISABILITY OF A POSITION WHERE WE CAN SUPPLY MANY OF OUR OLD CUSTOMERS WITH

Victor Talking Machines and Records

We have catalogs containing a list of all of the records made and sold by the Victor people, and can supply you promptly with any of them at shortest notice. Our fifteen years' experience in the music line in this Territory enables us to cater to the wants of the people. We know their tastes and can now supply them with the records of their choice.

A request for a catalog or a direct order will insure prompt delivery of the Records or instruments. Order blanks will be supplied on request.

We feel assured that much of the custom we had prior to severing connection with the company in Honolulu bearing our name will return to us on this announcement and assurance of good service.

Christmas Gifts - For Automobilists

We have just received a complete line of Beautiful Articles for ladies and gentlemen. They are well made---superior in every detail and good values.

Automobile Gloves

Cravenette Coats

Auto Dusters Caps and Hats Lap Robes

Clocks Horns Goggles

Speedometers Thermos Bottles

Cigar Lighers Radiator Armaments

Various other useful automobile accessories suitable for

Christmas Gifts

The von Hamm-Young Co.,

Alexander Young Building.